



Create a brighter, cost-effective and more energy efficient future for your building with LED lighting.



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The future of lighting: why LED is the smart choice

✓ **70% reduction on lighting electricity usage**

✓ **10+ years expected lifespan**

✓ **5-year warranty on light fittings**

Say goodbye to high energy bills and frequent bulb replacements.

Our advanced LED lighting solutions are designed to deliver superior performance, providing bright, reliable illumination while using a fraction of the energy compared to traditional lighting systems.

We understand that budgets and in-house resources can be a challenge when it comes to getting that 360 view of your energy usage. Before you upgrade to LED lighting, we will work with you to identify the best savings opportunities and options that fit your needs.

Our in-house team of LED lighting specialists have expert knowledge of the wide and constantly changing lighting options available. When you work with us, we act as an extension of your team - we can advise on equipment, help you source external funding for the transformation project and even manage the whole project for you from start to finish.

Going further than cost saving

Often in public buildings you inherit what was done before, but you can make the switch and upgrade. You can choose lighting based on style, colour, and even the intensity to suit your environment. By upgrading, the benefits go beyond cosmetics and the choices you make can also contribute to making your buildings safer, for example, improvements to emergency lighting. Plus, having the correct lighting is proven to increase productivity, reduce eye strain and improve accuracy. With variable colour temperature options available too you can use it to create an engaging, calm, and relaxing environment. There is so much choice.

Previous LED projects have ranged from specialist colour changing lighting, enhancing a resort town sea front to organisation wide rollouts in Councils, Fire Services and Libraries.

When you make the decision to upgrade your lighting you get the opportunity to pick what will suit your needs and requirements best.

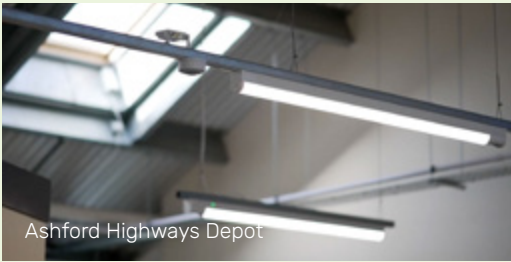


A long overdue project to give the library and more modern look and layout. With the old lighting the space had become quite dark and the LED upgrade has improved that immeasurably.

PHILIP DOWNING

Service Manager - Kent County Council

Projects in Action



Ashford Highways Depot

For the Ashford Highways Depot we delivered a project of replacing around 400 lighting fittings across the site from fluorescent to every day. This change created an opportunity for saving around 14 tonnes of CO2 per year. The project was delivered by our Managed Access option where we engaged suppliers and installers from our Framework and managed the installation from the point of survey to the practical completion on site.



We were lucky enough to receive funding from the Public Sector Decarbonisation Scheme and this project helps us to fulfil our net zero targets by 2030. We're really happy with the result of the install and the LASER team have been amazing in managing this project from start to finish.

LINDSAY REYNOLDS
Energy Project Manager, Kent County Council



Cheriton Library, Folkestone

The project was commissioned by Kent County Council as part of an improvement to the library. The space had become quite dark, and everyone was keen to create a brighter, more engaging environment for the local community. The original light fittings were ceiling suspended and through conducting a survey of the existing lighting we concluded that the older ceiling was not the best option, so a brand-new design was created to accommodate this and to really open the space using the new light fittings. All the suppliers and contractors were procured via our LED lighting Framework.



It's given us the wow factor. People come up the stairs from the lobby and they walk into this fantastic light, bright space and their reaction is, wow.

DEBBIE GROGAN-JARVIS
Customer Service Officer

**Ready to
upgrade
to LED
lighting?**

If you'd like to talk about making the switch and upgrading to LED lighting in more detail, please reach out to our team on



enquiries@laserenergy.org.uk



0800 484 0840

The LED lighting framework

Framework Details

Framework Number: **Y24011**

Framework Period: **1 April 2025 – 31 March 2029**

Contract Arranged by: **LASER**

Contract Notice: [LED Lighting Y24011 Contract Notice LASER Energy](#)

Award Notice: [LED Lighting Y24011 Award Notice LASER Energy](#)

Our LED lighting framework gives you a compliant procurement route to access a selection of specialist suppliers with in-depth LED knowledge and experience, all of which have passed extensive background checks and are suitably qualified.

The framework also offers access to a full range of different LED manufacturers' lighting equipment. An open tender process was conducted in accordance with the Public Contract Regulations 2015; inviting bids in relation to the provision of generic products which were defined in a schedule. The tender process assessed price and quality on all four LOTs:

LOT 1	LOT 2	LOT 3	LOT 4
Supply	Installation	Supply & installation	Supply and or installation of specialist LED lighting
<p>This LOT is for the supply arrangement for all the LED lighting, Fixtures and Fittings that you may require, and these will be delivered directly to you. If utilising our Managed Service option, we would liaise with the supplier and arrange this on your behalf.</p>	<p>This is often used with LOT 1, covering a range of contractors chosen based on your needs. These contractors can install the fixtures, fittings, and equipment from LOT 1. The selected contractor will be the Principal Contractor with health and safety CDM Regulations, saving time on procurement and tender processes.</p>	<p>If you have chosen to manage the entire project by yourself, going via the Direct Access route, this could be the best LOT choice for you and your requirements, especially if you prefer to deal with a single party. You would work directly with the supplier to agree your specification and installation plan for the work to be carried out.</p>	<p>LOT 4 covers the supply and installation of specialist LED lighting (such as Sports, Theatre lighting or bespoke lighting). It offers comprehensive project management, including specification, health and safety, and installation, ensuring end-to-end delivery.</p>

The formally awarded suppliers for each of the framework LOTs are listed on **page 8** of this document.

Our options for you

Through our compliant procurement route framework, you can work with us in two ways:

Managed access – done for you

We do all the hard work for you by managing the entire process of your LED lighting project. We will manage the contract, supporting you to get maximum value from the framework and to deliver the best possible outcomes.

Tailoring our approach according to your organisation's needs we can provide:

- ✓ Free site surveys
- ✓ Project specification with energy saving calculations
- ✓ Assist with the business case
- ✓ Procure all the fittings and installers
- ✓ Liaise with suppliers and contractors
- ✓ Project manage the whole installation including health & safety requirements
- ✓ Act as Principal Designer on the project on your behalf

Direct access – do it yourself

If you're looking to develop and manage your own project, we offer the option to access the framework directly. This gives you access to a list of suppliers, contractors, and installers approved by us.

By taking this option you will have sole responsibility for managing all the steps of project delivery such as specifying the products you require, agreeing the pricing, project managing and ensuring that your organisation is achieving value for money. You will also be responsible for ensuring your selection process is in-line with the latest UK public procurement and contracting regulations.

Direct award

Placing an order with any capable Supplier awarded on the Framework Agreement, without re-opening competition.



Further competition

We may reopen competition among all qualified suppliers listed under the Framework Agreement to find the most suitable supplier for a specific project or defined period.

The customer may also choose to apply or introduce alternative terms and conditions. Any changes or additional terms will be clearly outlined in the Further Competition documents and/or the Order/Individual Contract. In order to adhere to 'The Public Contracts Regulations 2015' when re-opening competition under this Framework Agreement the Participating Authority should follow the steps below:

1

The Participating Authority/Customer must invite all Suppliers on the Framework Agreement who are deemed capable of delivering the particular requirement.

2

The Participating Authority/Customer shall be responsible for formulating a specification/product brief containing full details of the work/products required.

3

The Participating Authority/Customer will send the specification/product brief to all Suppliers quoting the Framework Agreement reference number. A reasonable and proportionate time limit should be set for the submission of fully completed tender responses.

4

Responses received must be kept in a secure place, unopened, until the designated closing date and time for final submissions has passed. Responses received after the specified date and time should be rejected unopened.

5

The submitted response shall be evaluated in accordance with the criteria stated in the original specification/product brief. The headline criteria used must be the same as the headline criteria used for the original Framework Agreement or part thereof, but the Participating Authority/Customer may change the weightings and add their own sub criteria to apply.

6

The Tenderers must be advised of the result in writing including brief details on where they scored points and where they did not.

7

A required 'standstill period' does not apply to Further Competitions held under a Framework Agreement. However, it is advisable to hold a standstill period in relation to a Further Competition as it is possible a Supplier may challenge the decision.

8

There is no scope at the Further Competition stage to select on the basis of general financial and economic standing or technical ability, as these issues have been addressed as part of process to establish the Framework Agreement. However, this does not mean financial due diligence should not be undertaken if considered appropriate (e.g. obtaining a report on a Suppliers financial standing from an appropriate agency) as long as this does not form part of any selection process.

The LED lighting framework user guide

Introducing our LED lighting framework suppliers

We work with suppliers across the UK, and their selection is based on compliance and meeting certain credentials.

These are based on KPI performance, geographic, national/local coverage, resource availability and price. Suppliers are bound by pre-tendered rates; however, we can carry out mini-competition exercises for projects within the framework to ensure that we continually provide value for money for our customers.

LOT 1	LOT 2	LOT 3	LOT 4
<p>Supply of LED lighting, fixtures and fittings</p>	<p>Installation of LED lighting, fixtures and fittings</p>	<p>Supply and Installation of LED lighting, fixtures and fittings</p>	<p>Supply and or installation of specialist LED lighting</p>
<p>Primary suppliers</p>   	<p>Primary suppliers</p>    	<p>Suppliers</p>    	<p>Suppliers</p>    
<p>Secondary suppliers</p>   	<p>Secondary suppliers</p>     	<p>Suppliers</p>     	

Supplier contact details can be provided on request.

Monitoring the framework agreement

For projects delivered under the Managed Access approach, LASER will closely monitor the progress and performance of the arrangements throughout the entire duration of the framework to ensure that customer's requirements are being adequately met.

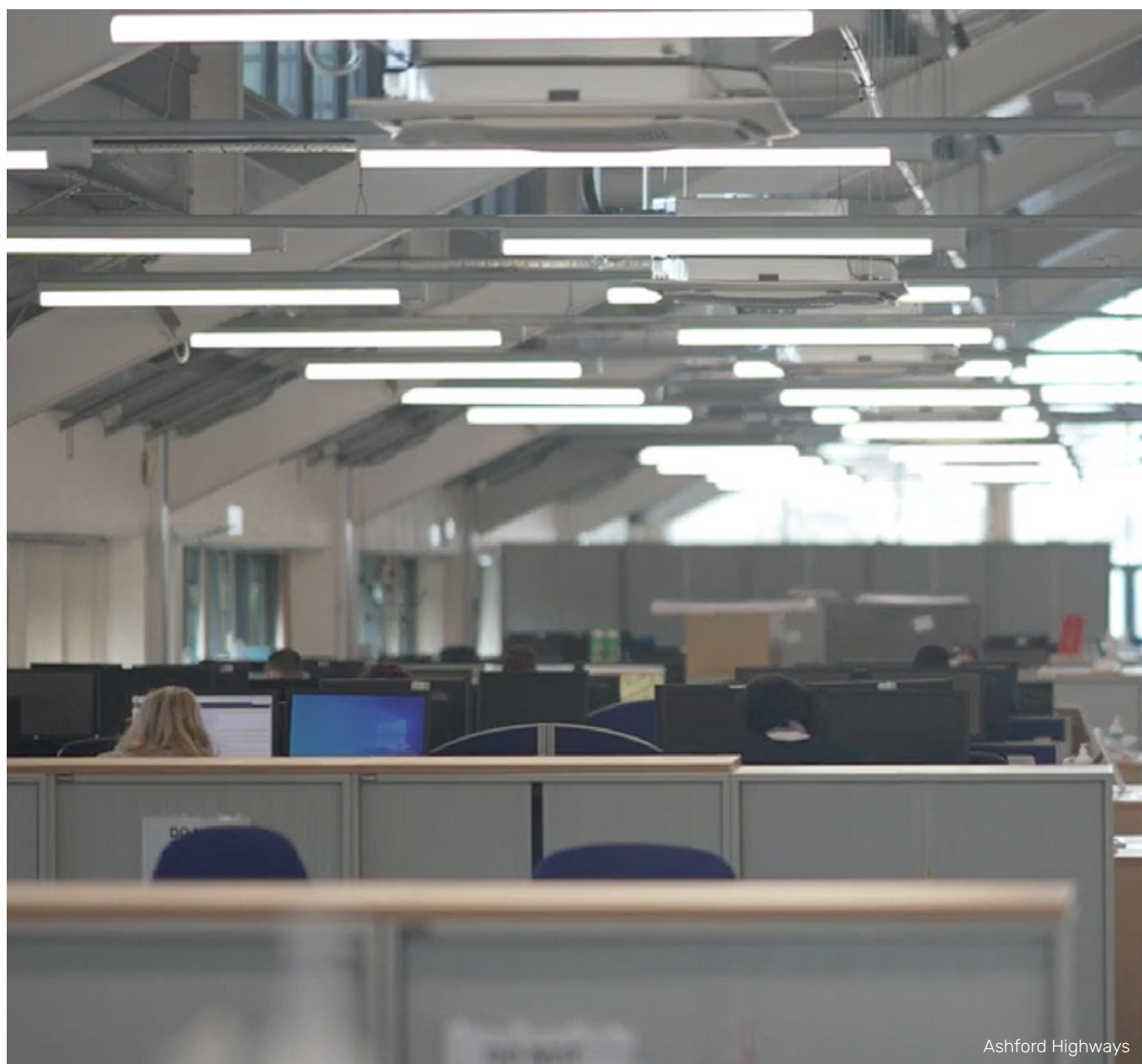
If you choose to access the framework directly, Suppliers and participating authorities are expected to provide LASER with information relating to agreement usage on a regular basis. This might include usage figures/values and supplier performance.

Additional information

Kent County Council's Commercial Services Group hold all the tenders submitted by suppliers.

If there is a requirement to view any additional information provided by the supplier during the tender process, or subsequent updates e.g. policies, insurance certificates, please contact LASER on the following details: ledlighting@laserenergy.org.uk | 01622 942383.

Please quote the framework reference number on all enquiries – Y24011



Ashford Highways

Access agreement form

LED Framework Access Agreement Reference Number

This **ACCESS AGREEMENT** confirms that **LASER**, a business unit of **Kent County Council** (The Contracting Authority), hereby gives _____ (The **Participating Authority**) permission to access Framework Agreement for the **Supply** and/or **Installation** of **LED Lighting, Fixtures and Fittings**, Agreement reference number **Y24011**, for the purpose of procuring the goods and/or services as stated within the Framework Agreement.

Participating Authority Details

Name

Primary Address

Primary Contact Details

Name

Position

Email address

Telephone number

In receiving Access, The Participating Authority accepts and agrees that:

- 1** The **Participating Authority** has read and understood the Framework User Guide.
- 2** The **Participating Authority** will take ultimate responsibility for supplier selection.
- 3** The **Participating Authority** is creating individual Contracts between themselves and the Framework Agreement Supplier(s), of which the **Contracting Authority** is not in any way a party to, and as a result the **Participating Authority** is entirely responsible for all activities and occurrences in the delivery of such Contracts.
- 4** The **Participating Authority** takes full responsibility for the payment of invoices related to all individual orders/contracts placed by the **Participating Authority** on the Supplier(s) and the **Contracting Authority** accepts no liability for late or non-payment of invoices by the Participating Authority in anyway whatsoever.
- 5** The **Participating Authority** accepts that the **Contracting Authority** will be collecting a Framework Fee from the Supplier of _____ for providing and operating Framework Agreement Y24011.

Access agreement form

- 6 The **Participating Authority** will supply the **Contracting Authority** upon request with information relating to Contract usage for the purposes of Contract management that will include, but not be limited to:
- a Contract spend by Supplier
 - b Supplier performance

During the life of the Agreement the **Contracting Authority** shall keep the **Participating Authority** informed of any changes to the Agreement that might have a fundamental and or material effect on the operation of the Agreement.

The **Contracting Authority** requires that the **Participating Authority** uses the Agreement responsibly, proficiently and in line with the requirements stated within the Agreement.

Should the actions of the **Participating Authority** bring the Agreement into disrepute or fail to provide information as requested, the **Contracting Authority** reserves the right to restrict future access to this and any other contracts let by the **Contracting Authority**.

LASER ENERGY

1 Abbey Wood Road
Kings Hill, West Malling
Kent, ME19 4YT

About us

For more than 30 years, we have been a trusted partner for public sector organisations, providing end-to-end energy procurement, management and energy-efficient solutions to help customers reduce costs, lower risk and make net zero a tangible reality, while staying compliant in increasingly volatile energy markets.



Our history

Kent County Council established LASER as the energy division of Commercial Services Group in 1989.

Over the years, we've grown significantly, now offering a broader range of services to meet the evolving needs of local authorities, schools, NHS trusts, housing associations and other public-funded bodies. Our diverse range of energy services, includes compliant frameworks, fixed, flexible and bespoke procurement, management, net zero consultancy, and energy efficiency solutions, all designed to complement and support the public sector's energy requirements.

Our ethos

With our offices based in Kingshill, Kent, we serve more than 65,000 UK public sector end users with a combined energy spend of over £400 million a year.

Our approach is based on providing honest, straightforward advice that our customers can trust. We endeavour to create solutions that cover every aspect of our clients' energy needs; partnering with them to set realistic objectives, and balancing operational requirements with the market opportunities available to achieve them.

As a public sector-owned business, we understand our customers' unique challenges. That's why, we remain committed to delivering tailored packages and services that meet UK procurement regulations and demonstrate value for money.



Kings International College Surrey

For more information about our services, email us, phone us or visit our website.



enquiries@laserenergy.org.uk



0800 484 0840



laserenergy.org.uk



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 LASER is part of the Commercial Services Group